Overview of VIS

Vendor Information Solutions is the leading provider of collaborative vendor information management solutions to the nuclear utility industry. VIS offers solutions founded upon the principles of cost reduction and quality improvement through centralization of repeatable vendor information management activities. By applying this concept of perform once and use many times, VIS provides, in the form of a subscription service, vendor contacts (aimed at ensuring a complete set of equipment vendor supplied information) and Vendor Document Comparison Reports (VDCRs - aimed at the capture of changes between document revisions). Also, VIS provides support services in vendor information legacy data migration, vendor information baselining, and onsite vendor engineering and program consulting. Customers select VIS because of the cost savings in vendor information program maintenance that have been demonstrated, and because of VIS' low risk ability to meet industry regulatory requirements. VIS was incorporated in September 1999 and acquired the Centralized Vendor Manual Service, which has been in operation since 1994, in December 1999.

1.   Extensive Customer Base

Currently, VIS is targeted at the nuclear utility industry, and has 18 utility participants comprised of 2 nuclear power plants. Provided in Table 3-1 is a listing of the VIS customer base, along with contacts and phone numbers. Diablo Canyon Power Plant (DCPP) is encouraged to speak with VIS customers regarding all aspects of customer satisfaction.

Utility/Account	Plants
Utilities Service Alliance[1]	--------------------
Entergy[2]	Indian Point 2
Amergen	Oyster Creek
Nuclear Management Company	Palisades
	Point Beach[2]
	Kewaunee[2]
Dominion Energy	Millstone
	North Anna
Ameren UE	Callaway
Energy Northwest	Columbia
Public Service Electric & Gas	Salem
	Hope Creek
Constellation Energy	Ginna
Southern California Edison	San Onofre
South Texas Project NOC	South Texas Project
Wolf Creek NOC	Wolf Creek
Nebraska Public Power District	Cooper
First Energy	Beaver Valley
	Davis Besse
Ontario Power Generation[2]	Pickering

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	Darlington
	Bruce
Progress Energy[2]	Harris
Exelon	Corporate (Main)
	Braidwood
	Byron
	Dresden
	LaSalle
	Quad Cities
	Clinton
	Peach Bottom
	Limerick
	Three Mile Island
Nuklearna Elerktrana Krsko[2]	Krsko
Detroit Edison[2]	Fermi
American Electric Power[2]	DC Cook

[1] VIS performs and manages the USA VTD Program, a collaborative vendor contact solution open to all USA plants for participation.

[2] Not an active customer/account.

2.   Demonstrated Cost Savings

VIS is the only firm in the commercial nuclear market centralizing vendor information data management activities for competitive advantage.   General Electric provides a vendor document subscription service (at a cost) but limits the service to publications pertaining to GE equipment and related subvended equipment. The major competitor for VIS is the utility itself. In every instance VIS must demonstrate the ability to provide a service or product faster, cheaper and better than the utility can perform internally. The best measure of VIS program performance is the actual program results. For that reason, following are actual statistics resulting from programs outsourced to VIS.

3.   Successful Tools and Technology

The heart of VIS is the Centralized Vendor Information System, or Data Warehouse, which is a repository of information pertaining to over 40,000 vendor documents, 26,000 equipment models and 3,500 equipment vendors. The current database platform is a customized Access03 program networked throughout the Phoenix office. Publications are maintained in a variety of media: hard copy; imaged; and virtually through the VIS customer base. VIS has two additional tools developed in Microsoft Access, one designed for the remote preparation of VDCRs and one designed for vendor document baselining.

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VIS has documented its repeatable activity methodologies in a set of implementing procedures as follows:

- VIS-TP1: Vendor Contact Process
- PTP-TP2: Vendor Document Comparison Report Program

Specific legacy data migration methods and baselining methods are developed largely dependent upon the specific applications.

VIS offers Online Project Management via www.VISLive.com to its customer base. Customers via secure login to a customer Delivery Center receive vendor Contact deliverables, including new vendor publications. Additionally, each Delivery Center contains contractual correspondence, billing and payment information, and schedule and status information.

4.   Discriminators

- Extensive Library consisting of information pertaining to over 35,000 vendor technical documents
- Documented, proven methodologies (VIS–TP1 and VIS-TP2)
- Centralized Vendor Information System
- Eight (8) years of centralizing experience
- Core competency in content management
- Cumulative reuse factors for vendor technical documents and VDCRs
- High vendor recontact success rate (> 95%)
- Over 3,500 vendor relationships.

5.   Key Team Members

Susan Griffin

Ms. Griffin is President and co-founder of Vendor Information Solutions, Inc., and has 25 years experience in providing engineering services to nuclear utilities. Previously, Susan developed and was the Director for Litton's Centralized Vendor Manual Service, which she eventually purchased under VIS. Susan's background includes technical and business management of vendor information programs, preventive maintenance improvement, and materials and procurement engineering. Susan received her BS in Mechanical Engineering from the Georgia Institute of Technology, and a BS in Physics from North Georgia College.

Jan Riley

Jan is a partner and co-founder of Vendor Information Solutions, Inc. and is responsible for information systems management at VIS. She has 17 years experience in data processing and

records management for numerous utility projects. She has been responsible for all phases of data management in vendor technical information programs including system design, supervision, quality control and hardware and software procurement. She has been responsible for project schedule development and execution and for overseeing the timely production of project deliverables.

Jan has managed numerous baseline and vendor contact engagements. She has experience in all aspects of information and data management for vendor technical information programs. She has performed data entry, recruited and supervised data processing personnel, developed and managed online project scheduling and tracking systems, supervised a data migration task for a major utility client, specified and procured hardware and software for a variety of data management tasks and has provided training and support for system turnover to utility clients.